



Building Financial Strength: Town Hall Meetings

February 2020

Why?

It is our responsibility to direct our limited resources to support our core mission and strategic priorities.

We are starting from a strong position.



Aspiration: Top 25



Expand Academic Excellence



Enhance Student Success and Well Being



Embrace New Hampshire



Build Financial Strength



Why Huron?

- **Expertise from over 100 university reviews**
- **Team of 8 on-site full-time, more off-site**
- **Access to comparative data**
- **Work completed in 12 weeks**



How? An Inclusive Process.

- **Steering Committee with 21 representatives from across the university**
- **Our BSC and data teams working collaboratively to align our own data**
- **Survey of over 300 staff related to operations and time allocation**
- **Mid-term review of 69 initial observations**
- **Steering Committee selected 18 focus areas; and 9 of those for thorough analysis**
 - **Financial benefit**
 - **Cross-university operation improvement**



Next Steps: Where Are We Now?

Phase 1 (Spring 2020)

Academic Cost Structure
IT – Business and Student (ERP)
Libraries
BSCs
RCM

Further Evaluation Necessary

403(b)
Credit Hour Rating
Advancement

Phase 2 (Fall 2020)

Enrollment Yield
Facilities
Research/F&A

Continuing and In Progress

Supplemental Pay
Retention
Procurement
IT – End User Support
Manchester
Law

Phase 3 (Spring 2021)

Motor Pool
Communications



Implementation Teams

Membership	BSC	IT	Library	RCM	Acad Program Cost
Steering Committee Champion	Cathy Provencher	Bill Poirier	Wayne Jones	Wayne Jones	Wayne Jones
Chair	Brent McNeff	Kathy Neils	Tara Fulton	Sarah Connor	Jackie Snow
RC Unit Head Rep (academic)	Harlan Spence	Jon Wraith	Tara Fulton	Deborah Merrill-Sands	Mike Ferrara
RC Unit Head Rep (non-academic)	Chris Whalen	Andy Colby	Erik Gross	David May	Jackie Snow
Faculty Senate Rep	Tuck Pescosolido	Jim Ramsay	John Hasseldine	Stephen Trzaskoma	Scott Ollinger
Tricouncil Rep (OS/PAT/Ext)	Patricia Eckard	Deb Della Selva	Sarah Stinson	Rachael Del Greco	Anne Shattuck
BSC/Finance Rep	Sarah Connor	Jen Biron	Dave Matta	Kate Roberts	Sue St. Louis
Specialist 1	Kerry Scala	John Mourikas	Annie Donahue	Rhonda Hein	Sharon McCrone
Specialist 2	Amy Wack	Amanda Riecks-Kurshinsky	Sue Zago	Mike Decelle	Michele Stone
Specialist 3	Brent McNeff	Bill Hall	Patti Condon	Sarah Connor	<i>Deans' Council</i>
Specialist 4	Martie Gleason	Julien Lafleur	Debbie O'Neil	Susan Entz	<i>BSCs, ASAC</i>
Working groups and task forces will be created by the teams and can have additional membership					



What Will Success Look Like?

- **A minimum of \$12 million realized through the first three phases that we can invest into our core mission and strategic priorities.**



Questions?

